



JPB Partners, LLC

Private Equity Analyst

Company Overview: Located in Hanover, Maryland, JPB Partners is a family office direct investor in, and manager of, lower-middle market companies headquartered in the Mid-Atlantic and Southeast U.S. JPB Partners pursues investment (and industries) thematically with a preference for control buyouts of multi-unit, consumer-facing businesses (including franchise systems) in fragmented industries. Our value creation strategy is based on (i) buying right, (ii) executing creative deal structures, (iii) establishing a platform based on strategy, structure, systems, and people; (iv) scaling through market consolidation; and (v) exiting to middle market firms that continue the growth life cycle our investment. Current representative investments include Ace Hardware, JPB Home Services, Ticknors Men's Clothiers, Marathon Live, and ZIPS Cleaners.

Responsibilities and Duties: Reporting to the Private Equity leadership team specific job duties of the Analyst will include:

- Developing detailed financial models for acquisitions and financings
- Deal execution and portfolio company performance monitoring (analytical analysis)
- Assisting in due diligence for new investment opportunities, including market research and analysis of industry trends, financial modeling, and valuation
- Analyzing operational forecasts, budgets, and actual results for active and potential investments
- Developing presentation materials for the firm and its portfolio companies
- Tracking industry statistics and maintaining quarterly and semi-annual internal databases

Qualifications Requirements: To perform this job successfully, an individual must be able to perform each essential duty satisfactorily. Reasonable accommodations may be made to enable individuals with disabilities to perform the essential functions. **This position is 100% in-office and requires regular attendance at our Hanover, Maryland location. Remote work is not available for this position.** The requirements listed below are representative of the knowledge, skill, and/or ability required.

- Bachelor's degree, required; Finance or Accounting degree preferred
- **Two years of financial experience in a similar industry or functional role**
- **Excellent analytical, research, and organizational skills**
- Superior work ethic, strong desire to learn, and uncompromising attention to detail
- Superb critical thinking ability
- Collaborative and proactive approach with the confidence and capability to act autonomously
- Proficiency in Microsoft Office (especially Excel and Power Point) with significant three-statement financial modeling experience



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- Experience preparing detailed financial models and business valuations including forecasting balance sheets, statements of cash flow, and statements of profit and loss, including the linking of all three statements in one dynamic model
- Full understanding of financial statements and accounting principles
- Self-motivated with high degree of critical thinking, proactive mentality, and desire to work in an unstructured, entrepreneurial environment
- High level of integrity with strong references
- Outstanding written and oral communication skills

Job Type: Full Time; Onsite

Location: Hanover, Maryland

Timing: Immediate

Benefits:

- 401(k)
- Health Insurance (Medical, Dental, Vision)
- Life & Disability Insurance
- Performance bonus eligible

Compensation: \$80,000 – \$100,000, commensurate with experience.